



Interim Report
Quarter IV 2017

Table of Contents

| | |
|---|----|
| Management report | 3 |
| Overview of financial results..... | 4 |
| Capitalisation..... | 5 |
| Consolidated interim financial statements..... | 6 |
| Consolidated comprehensive income statement | 6 |
| Consolidated statement of financial position..... | 7 |
| Consolidated cash flow statement | 8 |
| Consolidated statement of changes in equity..... | 9 |
| Notes to consolidated financial statements..... | 10 |
| Note 1 Accounting principles | 10 |
| Note 2 Net interest income | 10 |
| Note 3 Net fee and commission income | 10 |
| Note 4 Net gain on financial instruments designated at fair value..... | 11 |
| Note 5 Balances with central banks..... | 11 |
| Note 6 Loans and advances to credit institutions..... | 11 |
| Note 7 Financial investments..... | 11 |
| Note 8 Loans and advances to customers | 11 |
| Note 9 Impairment of loans and advances | 11 |
| Note 10 Past due receivables from customers | 12 |
| Note 11 Distribution of financial assets and liabilities by maturity dates..... | 12 |
| Note 12 Other assets..... | 13 |
| Note 13 Due to customers..... | 13 |
| Note 14 Other liabilities | 14 |
| Note 15 Contingent liabilities..... | 14 |
| Note 16 Related parties..... | 14 |
| Shareholders, Supervisory Board and Management Board of Coop Pank AS | 15 |
| Statement of the Management Board of Coop Pank AS..... | 15 |

Management report

Structure of the group as at 31 December, 2017. First five companies are registered in Estonian Commercial Register and the last company in Latvian Commercial Register.

| Company name | Activity | Holding |
|--------------------|--------------------------|----------------|
| Coop Pank AS | banking | parent company |
| Coop Liising AS | leasing | 100% |
| CP Vara AS | other lending activities | 100% |
| Coop Finants AS | other lending activities | 100% |
| AS Martinoza | real estate management | 100% |
| SIA Prana Property | real estate management | 100% |

Since the end of January 2017 Coop Pank AS (former AS Eesti Krediidipank) has new majority shareholders. Shareholders elected new Supervisory Board of the bank and the latter appointed new Management Board (full information is available at the end of the report).

In May 2017, the bank acquired 100% holding in Coop Finants AS from its current owners (Coop Eesti Keskühistu, AS Inbank) and in June 2017 the minority holding in CP Vara AS (former AS Krediidipank Finants), formerly owned by AS Inbank. On 2 October, 2017 the merger of Coop Finants AS and CP Vara AS took place, business activities continue under the name of Coop Finants AS. CP Vara AS is scheduled to close in the future.

In May 2017, the bank established a 100% subsidiary SIA Prana Property in the Republic of Latvia, that is operating the real estate, obtained as a guarantee to loan agreement. Following the new strategy, bank closed its Latvian branch in Q3 2017. Fast money transfer service FIXI was terminated both in Latvia and Estonia.

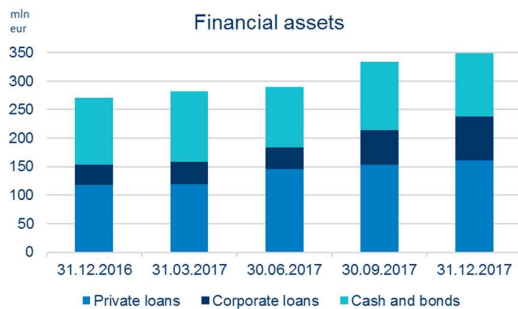
The 10-month reorganisation process of the bank resulted introducing new business name and trademark. From 2 October 2017 business name of the bank is Coop Pank AS. The strategy of new bank is to offer financial services to private clients of Coop, as well as to small and middle-size enterprises. In October, bank presented new settlement plans and internet bank to the clients, first mobile banking offices (banking points) were opened in Coop stores. The opening of banking points continues and we are going to offer cash withdrawals from Coop stores' cashiers all over Estonia, all bank services are in the constant renewal process.

Overview of financial results

| Income statement, EUR thousand * | Q4 2017 | Q3 2017 | quarterly change | Q4 2016 | annual change |
|--|--------------|--------------|---------------------|--------------|------------------|
| Net interest income | 3 612 | 3 396 | 6% | 1 995 | 81% |
| Net fee and commission income | 626 | 598 | 5% | 650 | -4% |
| Other income | 15 | 3 413 | -100% | 85 | -82% |
| Total net operating income | 4 253 | 7 407 | -43% | 2 730 | 56% |
| Operating expenses | -3 603 | -2 892 | 25% | -2 412 | 49% |
| Loan losses | -546 | -437 | 25% | -406 | 34% |
| Income tax expense | 0 | 0 | 0% | 0 | 0% |
| Net profit | 104 | 4 078 | -97% | -88 | 218% |
| incl. attributable to owners of the parent | 104 | 4 078 | | -155 | |

* Results of Coop Finants AS are consolidated from 01.06.2017

| Business volumes, EUR thousand | Q4 2017 | Q3 2017 | quarterly change | Q4 2016 | annual change |
|---|------------|------------|---------------------|------------|------------------|
| Loan portfolio | 238 282 | 214 640 | 11% | 153 133 | 56% |
| Cash and bonds | 110 436 | 119 695 | -8% | 117 473 | -6% |
| Deposits of customers | 310 968 | 309 422 | 0% | 253 812 | 23% |
| Equity (incl. minority shareholding) | 45 176 | 45 072 | 0% | 29 577 | 53% |
| Equity (attributable to owners of the parent) | 45 176 | 45 072 | 0% | 29 291 | 54% |



| Ratios (quarterly ratios, expressed on annualised basis) | Q4 2017 | Q3 2017 | quarterly change | Q4 2016 | annual change |
|---|------------|------------|---------------------|------------|------------------|
| Average equity (attributable to parent company), EUR thousand | 45 124 | 43 033 | 2 091 | 29 369 | 15 755 |
| Return on equity ROE % (net profit / average equity) | 0.9 | 37.9 | -37 | -2.1 | 3.0 |
| Cash and interest-bearing assets, average, EUR thousand | 347 196 | 317 645 | 29 551 | 271 404 | 75 792 |
| Net interest margin (NIM) % (net interest income / interest-bearing assets, average) | 4.2 | 4.3 | -0.1 | 2.9 | 1.3 |
| Cost/income ratio % (total operating cost / total income) | 84.7 | 39.0 | -45.7 | 88.4 | -3.7 |

Capitalisation

| Capital base, EUR thousand | 31.12.2017 | 31.12.2016 |
|---|----------------|----------------|
| Tier 1 capital | | |
| Paid-in share capital and share premium | 38 374 | 25 175 |
| Statutory reserve capital | 2 070 | 1 970 |
| Retained earnings | 387 | 617 |
| Eligible profit of the reporting period | 1 932 | 0 |
| Goodwill accounted for as intangible asset (-) | -6 757 | 0 |
| Intangible assets (-) | -1 166 | -687 |
| Deferred tax asset depending on future tax profits (-) | 0 | -1 |
| Adjustment of value arising from requirements of reliable measurement (-) | -14 | -21 |
| Other deductions from Tier 1 capital (-) | -1 388 | -1 019 |
| Total Tier 1 capital | 33 438 | 26 034 |
| Subordinated debt | 5 000 | 3 299 |
| Tier 2 capital | 5 000 | 3 299 |
| Eligible capital for capital adequacy calculation | 38 438 | 29 333 |
| Risk-weighted assets RWA | | |
| Central government and central banks using standardised approach | 1 424 | 1 452 |
| Credit institutions, investment companies and local governments using standardised approach | 6 452 | 11 581 |
| Companies using standardised approach | 23 090 | 8 323 |
| Retail claims using standardised approach | 41 207 | 17 371 |
| Claims secured by mortgage on real estate using standardised approach | 78 431 | 55 837 |
| Claims past due using standardised approach | 5 271 | 2 645 |
| Items subject to particularly high risk using standardised approach | 7 155 | 6 845 |
| Other assets using standardised approach | 12 346 | 18 035 |
| Total credit risk and counter-party credit risk | 175 376 | 122 089 |
| Operational risk using basic indicator approach | 17 735 | 16 132 |
| Total risk-weighted assets (total risk exposure) | 193 111 | 138 221 |
| Capital adequacy ratio | 19.90% | 21.22% |
| Tier 1 capital ratio | 17.32% | 18.84% |

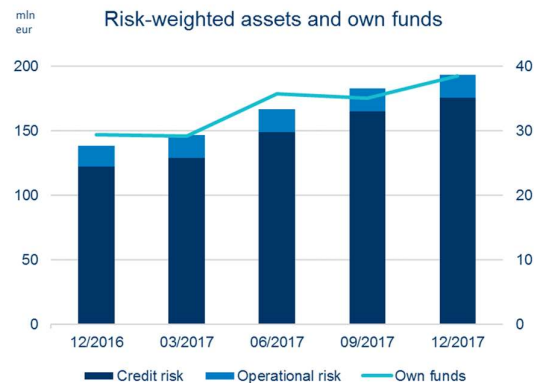
Requirements to own funds:

| | | |
|--|-------|---|
| Core Tier 1 capital ratio | 4.50% | Core Tier 1 capital/total risk exposure |
| Tier 1 capital ratio | 6.00% | Tier 1 capital/total risk exposure |
| Total capital ratio (capital adequacy) | 8.00% | Total capital/total risk exposure |
| Systemic risk buffer | 1.00% | of total risk exposure |
| Capital conservation buffer | 2.50% | of total risk exposure |

As at the end of reporting period, the Group meets all regulative capital requirements.

Capital adequacy at the end of the year – 19.9% – was slightly higher compared to 19.1% in Q3.

In Q4, the risk-weighted assets increased, but also the own funds due to partial involvement of interim profit of 2017 in the composition of own funds, and due to increase of Tier 2 capital.



Consolidated interim financial statements

Consolidated comprehensive income statement

| EUR thousand | Note | Q4 2017 | 12 M 2017 | Q4 2016 | 12 M 2016 |
|--|----------|---------------|----------------|---------------|---------------|
| Interest income | | 4 217 | 13 443 | 2 392 | 9 119 |
| Interest expense | | -605 | -1 924 | -397 | -1 721 |
| Net interest income | 2 | 3 612 | 11 519 | 1 995 | 7 398 |
| Fee and commission income | | 929 | 3 190 | 854 | 3 488 |
| Fee and commission expense | | -303 | -1 020 | -204 | -751 |
| Net fee and commission income | 3 | 626 | 2 170 | 650 | 2 737 |
| Revenue from sale of assets | | 649 | 1 141 | 23 | 975 |
| Cost of assets sold | | -918 | -1 389 | -98 | -809 |
| Rental income | | 45 | 523 | 171 | 753 |
| Expense for receiving rental income | | -82 | -302 | -79 | -304 |
| Change in fair value of investment property | | 153 | 262 | 108 | 108 |
| Other income | | 244 | 3 706 | 36 | 134 |
| Net gain on financial instruments designated at fair value | 4 | -76 | -341 | -76 | -32 |
| Other net income | | 15 | 3 600 | 85 | 825 |
| Payroll expense | | -1 976 | -6 962 | -1 671 | -5 160 |
| Operating expense | | -1 506 | -4 110 | -635 | -2 474 |
| Depreciation | | -121 | -446 | -106 | -454 |
| Other operating expense | | -3 603 | -11 518 | -2 412 | -8 088 |
| Operating income | | 650 | 5 771 | 318 | 2 872 |
| Impairment losses on loans | 8 | -546 | -1 313 | -406 | -1 009 |
| Income tax expense | | 0 | 0 | 0 | -120 |
| Net profit from the reporting period | | 104 | 4 458 | -88 | 1 743 |
| Other comprehensive income / expense | | 0 | 0 | 0 | 0 |
| Comprehensive income for the reporting period | | 104 | 4 458 | -88 | 1 743 |
| Net profit attributable to: | | | | | |
| Owners of parent company | | 104 | 4 345 | -155 | 1 529 |
| Non-controlling interest | | 0 | 113 | 67 | 214 |
| Net profit for the reporting period | | 104 | 4 458 | -88 | 1 743 |
| Comprehensive income attributable to: | | | | | |
| Owners of parent company | | 104 | 4 345 | -155 | 1 529 |
| Non-controlling interest | | 0 | 113 | 67 | 214 |
| Comprehensive income for the reporting period | | 104 | 4 458 | -88 | 1 743 |

Consolidated statement of financial position

| EUR thousand | Note | 31.12.2017 | 31.12.2016 |
|---|-----------|----------------|----------------|
| Assets | | | |
| Cash on hand | | 22 771 | 22 337 |
| Balances with central banks | 5 | 44 815 | 43 919 |
| Loans and advances to credit institutions | 6 | 31 287 | 39 293 |
| Financial assets designated at fair value through profit or loss at inception | 7 | 11 060 | 11 421 |
| Loans and advances to customers | 8,9,10,11 | 238 282 | 153 133 |
| Held-to-maturity financial assets | 7 | 503 | 503 |
| Available-for-sale financial assets | 7 | 13 | 13 |
| Goodwill | | 6 757 | 0 |
| Other assets | 12 | 15 890 | 19 551 |
| Total assets | | 371 378 | 290 170 |
| Liabilities | | | |
| Due to credit institutions | | 5 002 | 185 |
| Due to customers | 13 | 310 968 | 253 812 |
| Other liabilities | 14 | 5 206 | 2 557 |
| Subordinated debt | | 5 026 | 4 039 |
| Total liabilities | | 326 202 | 260 593 |
| Owner's equity | | | |
| Share capital | | 38 199 | 25 001 |
| Share premium | | 175 | 174 |
| Reserves | | 2 070 | 1 970 |
| Retained earnings / accumulated loss (+/-) | | 4 732 | 2 146 |
| Equity attributable to owners of the parent company | | 45 176 | 29 291 |
| Non-controlling interest | | 0 | 286 |
| Total equity | | 45 176 | 29 577 |
| Total liabilities and equity | | 371 378 | 290 170 |

Consolidated cash flow statement

| EUR thousand | 12 M 2017 | 12 M 2016 |
|---|----------------|----------------|
| Cash flows from operating activities | | |
| Interest received | 12 361 | 9 059 |
| Interest paid | -1 761 | -2 293 |
| Fee and commission received | 3 190 | 3 488 |
| Fee and commission paid | -1 020 | -751 |
| Other income received | 3 679 | 749 |
| Payroll expense paid | -6 481 | -4 995 |
| Other operating expense paid | -4 961 | -2 328 |
| Cash flows from operating activities before the change of assets and liabilities related to operating activities | 5 007 | 2 929 |
| Change in assets related to operating activities: | | |
| Loan receivables from customers | -85 900 | 1 462 |
| Change in statutory reserve in central bank | -688 | -1 919 |
| Other assets | -7 727 | 800 |
| Change in liabilities related to operating activities: | | |
| Change in customer deposits and loans received | 56 982 | -13 010 |
| Change in deposits of credit institutions | 4 815 | 70 |
| Other liabilities | 3 019 | -2 448 |
| Net cash flows from operating activities | -24 492 | -15 040 |
| Cash flows from investment activities | | |
| Property, plant and equipment, and investment property acquired | -2 249 | -144 |
| Property, plant and equipment, and investment property sold | 13 484 | 37 |
| Net change of investments designated at fair value | 521 | -5 352 |
| Acquiring subsidiaries, net cash flow | -8 815 | 0 |
| Total cash flows from investment activities | 2 941 | -5 459 |
| Cash flows from financing activities | | |
| Contribution into share capital | 13 198 | 0 |
| Contribution of non-controlling interest into subsidiary's share capital | 0 | 31 |
| Dividends payout | 0 | -1 095 |
| Repayment of subordinated loan | -4 000 | 0 |
| Subordinated bond issue | 5 000 | 0 |
| Total cash flows from financing activities | 14 198 | -1 064 |
| Change in cash and cash equivalents | -7 353 | -21 563 |
| Cash and cash equivalents at beginning of the period | 103 121 | 124 684 |
| Cash and cash equivalents at end of the period | 95 768 | 103 121 |
| Cash and cash equivalents include: | | |
| Cash on hand | 22 771 | 22 337 |
| Demand deposits in central banks | 42 208 | 42 000 |
| Demand and short-term deposits in credit institutions | 30 789 | 38 784 |

The reporting of statutory reserve, held in central bank, has been adjusted since the approval of Annual Report 2016: previously reported as part of cash and cash equivalents, it is currently included in cash flows from operating activities.

Consolidated statement of changes in equity

| | Share capital | Share premium | Statutory reserve capital | Retained earnings | Total share of parent company share-holders | Non-controlling interest | Total equity |
|--|---------------|---------------|---------------------------|-------------------|---|--------------------------|--------------|
| Equity as at 01.01.2016 | 25 001 | 174 | 1 844 | 1 838 | 28 857 | 41 | 28 898 |
| Dividends payout | 0 | 0 | 0 | -1 095 | -1 095 | 0 | -1 095 |
| Changes in reserves | 0 | 0 | 126 | -126 | 0 | 0 | 0 |
| Contribution of non-controlling interest into subsidiary's share capital | 0 | 0 | 0 | 0 | 0 | 31 | 31 |
| Net profit | 0 | 0 | 0 | 1 529 | 1 529 | 214 | 1 743 |
| Other comprehensive income | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Comprehensive income for the reporting period | 0 | 0 | 0 | 1 529 | 1 529 | 214 | 1 743 |
| Equity as at 31.12.2016 | 25 001 | 174 | 1 970 | 2 146 | 29 291 | 286 | 29 577 |
| Increase of share capital | 13 198 | 0 | 0 | 0 | 13 198 | 0 | 13 198 |
| Rounding difference | 0 | 1 | 0 | 0 | 1 | 0 | 1 |
| Changes in reserves | 0 | 0 | 100 | -100 | 0 | 0 | 0 |
| Acquiring non-controlling interest | 0 | 0 | 0 | -1 659 | -1 659 | -399 | -2 058 |
| Net profit | 0 | 0 | 0 | 4 345 | 4 345 | 113 | 4 458 |
| Other comprehensive income | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Comprehensive income for the reporting period | 0 | 0 | 0 | 4 345 | 4 345 | 113 | 4 458 |
| Equity as at 31.12.2017 | 38 199 | 175 | 2 070 | 4 732 | 45 176 | 0 | 45 176 |

Notes to consolidated financial statements

Note 1 Accounting principles

The interim report has been prepared in conformity with International Accounting Standard IAS 34 “Interim Financial Reporting” as approved by the EU. The interim report should be read parallel to the Annual Report 2016, prepared in conformity with International Financial Reporting Standards (IFRS).

Accounting principles, used in interim report of the Group for Quarter IV 2017 are in conformity with the accounting principles used in annual report of economic year that ended on 31 December, 2016. Subsidiaries are consolidated line by line, by eliminating all intra-group transactions, receivables and liabilities, profits and losses. The definitions of consolidation group as established by EU Regulation No 575/2013 and by IFRS are the same.

All figures in financial statements are in thousands of euros unless noted otherwise.

Note 2 Net interest income

| Interest income | Q4 2017 | 12 M 2017 | Q4 2016 | 12 M 2016 |
|--------------------------------|--------------|---------------|--------------|---------------|
| Corporate loans | 872 | 2 288 | 357 | 1 465 |
| Loans to individuals | 930 | 3 531 | 836 | 3 237 |
| Leasing | 310 | 1076 | 282 | 1 027 |
| Consumer loans and instalment | 1 840 | 5 530 | 674 | 2 602 |
| Bonds | 151 | 587 | 169 | 544 |
| Other assets | 45 | 162 | 28 | 114 |
| Interest income on liabilities | 69 | 269 | 46 | 130 |
| Total | 4 217 | 13 443 | 2 392 | 9 119 |
| Interest expense | | | | |
| Customer deposits | -464 | -1 394 | -281 | -1 244 |
| Subordinated debt | -78 | -311 | -77 | -310 |
| Interest expense on assets | -63 | -219 | -39 | -167 |
| Total | -605 | -1 924 | -397 | -1 721 |
| Net interest income | 3 612 | 11 519 | 1 995 | 7 398 |

Note 3 Net fee and commission income

| Fee and commission income | Q4 2017 | 12 M 2017 | Q4 2016 | 12 M 2016 |
|---------------------------------------|-------------|---------------|-------------|--------------|
| Bank transfer fees | 193 | 771 | 280 | 1 115 |
| Gain on foreign exchange transactions | 118 | 506 | 236 | 942 |
| Account opening and management fees | 140 | 506 | 109 | 438 |
| Charges on card transactions | 149 | 481 | 80 | 314 |
| Other fee and commission income | 329 | 926 | 149 | 679 |
| Total | 929 | 3 190 | 854 | 3 488 |
| Fee and commission expense | | | | |
| Charges on card transactions | -175 | -587 | -113 | -437 |
| Bank transfer fees | -72 | -279 | -77 | -266 |
| Other fee and commission expense | -56 | -154 | -15 | -48 |
| Total | -303 | -1 020 | -205 | -751 |
| Net fee and commission income | 626 | 2 170 | 649 | 2 737 |

Note 4 Net gain on financial instruments designated at fair value

| | Q4 2017 | 12 M 2017 | Q4 2016 | 12 M 2016 |
|--|------------|-------------|------------|------------|
| Financial instruments designated at fair value | -76 | -341 | -76 | -186 |
| Currency-related derivative transactions | 0 | 0 | 0 | 154 |
| Total | -76 | -341 | -76 | -32 |

Note 5 Balances with central banks

| | 31.12.2017 | 31.12.2016 |
|-------------------|---------------|---------------|
| Statutory reserve | 2 607 | 1 919 |
| Demand deposits | 42 208 | 42 000 |
| Total | 44 815 | 43 919 |

Note 6 Loans and advances to credit institutions

| | 31.12.2017 | 31.12.2016 |
|---------------------------------|---------------|---------------|
| EU member states, excl. Estonia | 26 014 | 18 344 |
| Estonia | 5 048 | 20 167 |
| All other countries | 225 | 782 |
| Total | 31 287 | 39 293 |

Note 7 Financial investments

| | 31.12.2017 | 31.12.2016 |
|--|------------|------------|
| Government bonds | 2 848 | 2 904 |
| Bonds of credit and financing institutions | 0 | 3 073 |
| Bonds of other non-financial companies | 8 212 | 5 444 |
| Financial assets designated at fair value | 11 060 | 11 421 |
| Bonds of other non-financial companies | 503 | 503 |
| Held-to-maturity financial assets | 503 | 503 |
| Shares of other non-financial companies | 13 | 13 |
| Available-for-sale financial assets | 13 | 13 |

Note 8 Loans and advances to customers

| | 31.12.2017 | 31.12.2016 |
|--|----------------|----------------|
| Total receivables from private individuals | 163 724 | 119 261 |
| Total receivables from corporates | 78 202 | 36 125 |
| Total receivables | 241 926 | 155 386 |
| Impairment of loans and advances | -3 644 | -2 253 |
| Total | 238 282 | 153 133 |

Note 9 Impairment of loans and advances

| Impairments | 31.12.2017 | 31.12.2016 |
|---|---------------|---------------|
| Balance at the beginning of the reporting period | -2 253 | -2 494 |
| Additional balance from acquiring the subsidiary | -1 050 | 0 |
| Impairments posted during the reporting period | -1 550 | -1 165 |
| Loans written off during the reporting period | 1 209 | 1 406 |
| Balance at the end of the reporting period | -3 644 | -2 253 |

| Loan losses | 12 M 2017 | 12 M 2016 |
|---|---------------|---------------|
| Impairments posted during the reporting period (+) | -1 550 | -1 165 |
| Receipts from off-balance-sheet loan receivables (-) | 237 | 156 |
| Loan losses (+) or decrease of loan losses (-) | -1 313 | -1 009 |

Note 10 Past due receivables from customers

| | 31.12.2017 | | 31.12.2016 | |
|---------------------|---------------|---------------------------|--------------|---------------------------|
| Private individuals | Loan balance | Collateral coverage ratio | Loan balance | Collateral coverage ratio |
| 1-30 days | 7 166 | 31.6% | 4 718 | 44.9% |
| 31-60 days | 2 077 | 26.9% | 1 370 | 35.1% |
| 61-90 days | 707 | 18.0% | 579 | 37.1% |
| over 90 days | 3 976 | 13.8% | 1 914 | 23.8% |
| Total * | 13 926 | | 8 581 | |

| | 31.12.2017 | | 31.12.2016 | |
|--------------|--------------|---------------------------|--------------|---------------------------|
| Corporates | Loan balance | Collateral coverage ratio | Loan balance | Collateral coverage ratio |
| 1-30 days | 3 440 | 56.3% | 282 | 32.2% |
| 31-60 days | 162 | 80.2% | 43 | 58.1% |
| 61-90 days | 125 | 66.1% | 2 467 | 49.4% |
| over 90 days | 349 | 64.2% | 4 322 | 21.1% |
| Total | 4 076 | | 7 114 | |

* The increase in past due receivables from private individuals is caused by the consolidation of loan portfolio of acquired subsidiary Coop Finants.

Note 11 Distribution of financial assets and liabilities by maturity dates

The tables include future receivable and payable interests.

| 31.12.2017 | Up to 3 months | 3-12 months | 1-5 years | Over 5 years | Total |
|---|----------------|----------------|----------------|----------------|----------------|
| Assets | | | | | |
| Cash on hand | 22 771 | 0 | 0 | 0 | 22 771 |
| Balances with central banks | 44 815 | 0 | 0 | 0 | 44 815 |
| Loans and advances to credit institutions | 30 625 | 664 | 0 | 0 | 31 289 |
| Financial assets designated at fair value through profit or loss at inception | 0 | 3 143 | 7 917 | 0 | 11 060 |
| Loans and advances to customers | 22 418 | 41 797 | 100 951 | 144 620 | 309 786 |
| Held to maturity financial assets | 0 | 0 | 503 | 0 | 503 |
| Available-for-sale financial assets | 0 | 0 | 0 | 13 | 13 |
| Other financial assets | 304 | 0 | 0 | 173 | 477 |
| Total financial assets | 120 933 | 45 604 | 109 371 | 144 806 | 420 714 |
| Liabilities | | | | | |
| Due to credit institutions | 5 006 | 0 | 0 | 0 | 5 006 |
| Due to customers | 177 853 | 82 076 | 50 102 | 2 640 | 312 671 |
| Other financial liabilities | 3 216 | 0 | 0 | 0 | 3 216 |
| Subordinated debt | 84 | 253 | 1 350 | 6 660 | 8 347 |
| Total financial liabilities | 186 159 | 82 329 | 51 452 | 9 300 | 329 240 |
| Off-balance-sheet liabilities | | | | | |
| Unused credit limits and overdrafts | 30 219 | 0 | 0 | 0 | 30 219 |
| Financial guarantees | 1 187 | 0 | 0 | 0 | 1 187 |
| Total of carrying and off-balance-sheet amounts of liabilities | 217 565 | 82 329 | 51 452 | 9 300 | 360 646 |
| Maturity gap between financial assets and liabilities | -96 632 | -36 725 | 57 919 | 135 506 | 60 068 |

| 31.12.2016 | Up to 3 months | 3-12 months | 1-5 years | Over 5 years | Total |
|---|----------------|---------------|---------------|---------------|----------------|
| Assets | | | | | |
| Cash on hand | 22 337 | 0 | 0 | 0 | 22 337 |
| Balances with central banks | 43 919 | 0 | 0 | 0 | 43 919 |
| Loans and advances to credit institutions | 38 793 | 500 | 0 | 0 | 39 293 |
| Financial assets designated at fair value through profit or loss at inception | 1 037 | 5 457 | 4 927 | 0 | 11 421 |
| Loans and advances to customers | 15 220 | 21 271 | 73 399 | 92 503 | 202 393 |
| Held to maturity financial assets | 0 | 0 | 503 | 0 | 503 |
| Available-for-sale financial assets | 0 | 0 | 0 | 13 | 13 |
| Other financial assets | 431 | 0 | 0 | 283 | 714 |
| Total financial assets | 121 737 | 27 228 | 78 829 | 92 799 | 320 593 |
| Liabilities | | | | | |
| Due to credit institutions | 185 | 0 | 0 | 0 | 185 |
| Due to customers | 170 036 | 55 902 | 26 229 | 2 493 | 254 660 |
| Other financial liabilities | 1 433 | 0 | 0 | 0 | 1 433 |
| Subordinated debt | 76 | 234 | 4 969 | 0 | 5 279 |
| Total financial liabilities | 171 730 | 56 136 | 31 198 | 2 493 | 261 557 |
| Off-balance-sheet liabilities | | | | | |
| Unused credit limits and overdrafts | 3 708 | 0 | 0 | 0 | 3 708 |
| Financial guarantees | 1 355 | 0 | 0 | 0 | 1 355 |
| Total of carrying and off-balance-sheet amounts of liabilities | 176 793 | 56 136 | 31 198 | 2 493 | 266 620 |
| Maturity gap between financial assets and liabilities | -55 056 | -28 908 | 47 631 | 90 306 | 53 973 |

Note 12 Other assets

| Other assets | 31.12.2017 | 31.12.2016 |
|-------------------------------|---------------|---------------|
| Investment property | 2 398 | 9 105 |
| Property, plant and equipment | 2 433 | 4 512 |
| Assets held for sale | 7 323 | 4 279 |
| Intangible assets | 1 167 | 687 |
| Other financial assets | 477 | 714 |
| Other assets | 2 092 | 254 |
| Total | 15 890 | 19 551 |

Note 13 Due to customers

| Due to customers | 31.12.2017 | 31.12.2016 |
|---------------------|----------------|----------------|
| Private individuals | 151 787 | 136 686 |
| Corporates | 159 181 | 117 126 |
| Total | 310 968 | 253 812 |
| Demand deposits | 153 031 | 141 088 |
| Term deposits | 157 937 | 112 724 |
| Total | 310 968 | 253 812 |

Note 14 Other liabilities

| Other liabilities | 31.12.2017 | 31.12.2016 |
|-----------------------------|--------------|--------------|
| Other financial liabilities | 3 216 | 1 433 |
| Other liabilities | 1 990 | 1 124 |
| Total | 5 206 | 2 557 |

Note 15 Contingent liabilities

| | 31.12.2017 | 31.12.2016 |
|-----------------------------|---------------|--------------|
| Financial guarantees | 1 187 | 1 354 |
| Credit lines and overdrafts | 30 219 | 3 708 |
| Total | 31 406 | 5 062 |

Note 16 Related parties

Related parties are:

- a shareholder of significant influence and companies that are part of its group;
- management of the group: i.e. members of the Management Board and the Supervisory Board of parent company, head of internal audit and entities controlled by them;
- individuals, who have the same economic interest as management, and entities related to them.

The terms of the loans granted to related parties do not differ from the loans granted to other customers regarding interest rates. Transactions with related parties are based on the price list and/or are carried out at market value.

| Shareholders | 31.12.2017 | 31.12.2016 |
|---|------------|------------|
| Deposits | 1 502 | 28 |
| Subordinated loan | 0 | 4 000 |
| Interest expense of the reporting period | 1 | 154 |
| Members of the Management Board and Supervisory Board, and persons and companies associated with them | | |
| Loans | 133 | 128 |
| Deposits | 1 865 | 236 |
| Interest income of the reporting period | 3 | 3 |
| Interest expense of the reporting period | 0 | 0 |
| Sale of other goods and services | 2 | 2 |
| Purchase of other goods and services | 330 | 0 |
| Compensation paid to members of the Management Board and Supervisory Board (incl. contractual bonuses to previous Management Board) | 578 | 469 |
| Maximum termination benefits payable to members of the management board, on a contingent basis | 175 | 30 |

Shareholders, Supervisory Board and Management Board of Coop Pank AS

Shareholders with over 10% holding as at 31.12.2017:

- Coop Investeeringud OÜ 38.77%
- AS INBANK 17.94%
- Andres Sonn 17.37%

In addition, the member cooperatives of Coop Eesti Keskühistu hold the total of 21.6% of the share capital, however, separately none of them hold over 10%.

Members of Supervisory and Management Boards do not hold shares of Coop Pank.

Chairman of the Supervisory Board: Jaanus Vihand

Members of the Supervisory Board: Priit Põldoja, Jaan Marjundi, Roman Provotorov, Märt Meerits

Chairman of the Management Board: Margus Rink

Members of the Management Board: Hans Pajoma, Kerli Lõhmus, Janek Uiboupin

Statement of the Management Board of Coop Pank AS

The Management Board of Coop Pank is of the opinion, that information in this interim report, consisting of the management report and financial reports, is in conformity with requirements to interim reports and gives a true and fair view of the financial condition and results of operations of Coop Pank Group, the presented data and additional information is true and comprehensive. Current interim report is not audited.

15.02.2018

Margus Rink
Chairman of the Management Board

Hans Pajoma
Member of the Management Board

Kerli Lõhmus
Member of the Management Board

Janek Uiboupin
Member of the Management Board

Panga kontaktid

669 0966

klienditugi@coopbank.ee

www.coopbank.ee

coop | Pank