



Interim Report
3 months 2020

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Management report

Structure of the group as at 31.03.2020. First five companies are registered in Estonian Commercial Register and the last company in Latvian Commercial Register:

Company name	Activity	Holding
Coop Pank AS	banking	parent company
Coop Liising AS	leasing	100%
Coop Finants AS	other lending activities	100%
Coop Kindlustusmaakler AS	insurance brokerage	100%
AS Martinoza	real estate management	100%
SIA Prana Property	real estate management	100%

At the end of the quarter, Coop Pank had 69 400 everyday banking customers, and in three months the bank's customer portfolio has increased by 5 600 customers or 9%. The banking group's net loan portfolio increased by 44 million euros (9%) during the quarter and reached 504 million euros by the end of March. The volume of home loans increased the most, ie 20 million euros, the volume of business loans increased by 16 million euros, leasing by 6 million euros and consumer financing by 2 million euros. The volume of the bank's deposits and loans received increased by 41 million euros (8%) during the quarter and reached 547 million euros by the end of March. A very good result was the increase in demand deposits of individuals by 14 million euros, and a total of 27 million euros was attracted as term deposits from both individuals and legal entities. In the first quarter, the banking group earned a profit of 1.5 million euros, which is 24% more than in the same period last year and 8% less than in the fourth quarter of 2019. Net income increased by 36% year-on-year and 5% quarter-on-quarter. Operating expenses increased by 21% year-on-year and decreased by 4% quarter-on-quarter.

One of the most important events of the first quarter of 2020 is the solution created in cooperation with Veriff in early March, where potential customers can identify themselves through video identification based on Veriff technology and customers no longer have to visit a bank branch to sign a small loan agreement. The innovative solution makes issuing a loan even faster and more convenient.

In March of this year, the research company Kantar Emor published a ranking of the recommendation index (NPS) of the largest service companies in Estonia based on the real service experience of its customers. According to the survey, Coop Pank achieved a high 2nd place among banks for the second year in a row. This confirms that we are on the right track in providing the service experience and that customers will notice it.

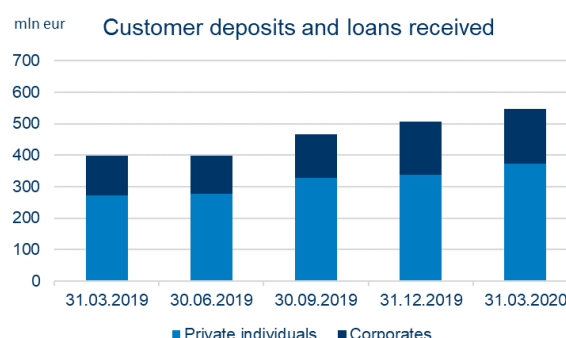
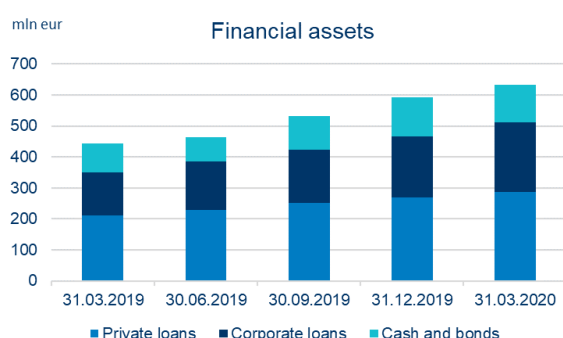
The first effects of the coronavirus, which began to spread this year, were reflected in the results of the banking group at the end of March, when the bank formed additional loan loss reserves in connection with the granting of payment grace periods to loan customers. The most vulnerable sectors in terms of business loans are transport, accommodation and catering, entertainment and other service activities. In case of a longer-term crisis, manufacturing and real estate activities, including both real estate development and commercial real estate rental, are likely to be affected. On the side of private loans, the consumer loan segment is more vulnerable. A survey by the Estonian Institute of Economic Research shows that 88% of the surveyed economic experts estimate that the situation of the Estonian economy in 6 months will be worse than now. Confidence in both the business sector and consumers has declined.

Although the loan portfolio of the banking group grew as expected in the first quarter, adjustments are likely to be made to the growth targets for the following quarters. The 3-year strategic goal of the banking group is to increase the loan portfolio to at least to 1 billion, no change is currently planned in this goal.

Overview of financial results

Income statement EUR thousand	Q1 2020	Q4 2019	quarterly change	Q1 2019	annual change
Net interest income	6 358	5 819	9%	4 500	41%
Net fee and commissions income	521	675	-23%	552	-6%
Other income	238	262	-9%	163	46%
Total net operating income	7 117	6 756	5%	5 215	36%
Operating expenses	-4 442	-4 635	-4%	-3 670	21%
Loan losses	-1 214	-538	126%	-373	225%
Income tax	0	0	0%	2	0%
Net profit	1 461	1 583	-8%	1 174	24%

Business volumes, EUR thousand	Q1 2020	Q4 2019	quarterly change	Q1 2019	annual change
Loan portfolio	504 119	460 460	9%	351 193	44%
Cash and bonds	123 217	126 356	-2%	91 621	34%
Customer deposits and loans received	547 398	506 531	8%	399 015	37%
Equity	90 472	89 351	1%	50 454	79%



Ratios (quarterly ratios, expressed on annualised basis)	Q1 2020	Q4 2019	quarterly change	Q1 2019	annual change
Average equity (attributable to parent company), EUR thousand	89 911	65 804	24 107	49 809	40 103
Return on equity ROE % (net profit / average equity)	6,5	9,6	-3,1	9,4	-2,9
Average total assets, EUR thousand	631 990	581 300	50 690	455 865	176 125
Return on assets ROA % (net profit / average total assets)	0,9	1,1	-0,2	1,0	-0,1
Cash and interest-bearing assets, average, EUR thousand	614 813	561 667	53 146	440 331	174 481
Net interest margin NIM % (net interest income / interest-bearing assets, average)	4,1	4,1	0,0	4,1	0,0
Cost / income ratio % (total operating costs / total net operating income)	62,4	68,6	-6,2	70,4	-8,0

Group's liquidity position is strong. At 31.03.2020 the Liquidity Coverage Ratio (LCR) was 716% (31.12.2019 was 682%), the regulatory minimum requirement is 100%.

Capitalisation

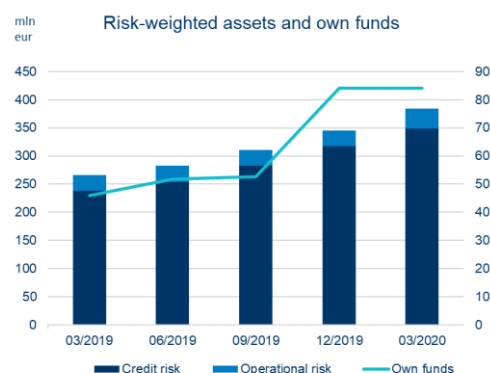
Capital base, EUR thousand	31.03.2020	31.03.2020 adjusted *	31.12.2019
Tier 1 capital			
Paid-in share capital and share premium	72 757	72 757	72 757
Statutory reserve capital	2 526	2 526	2 526
Retained earnings	8 314	8 314	8 314
Eligible profit of the reporting period	3 944	5 527	3 944
Other accumulated comprehensive loss	-368	-368	1
Goodwill accounted for as intangible asset (-)	-6 757	-6 757	-6 757
Intangible assets (-)	-4 145	-4 145	-3 712
Adjustment of value arising from requirements of reliable measurement (-)	-4	-4	-4
Other deductions from Tier 1 capital (-)	-1 752	-1 214	-538
Other transitional adjustments of own funds	441	441	535
Total Tier 1 capital	74 956	77 077	77 066
Subordinated debt	7 000	7 000	7 000
Tier 2 capital	7 000	7 000	7 000
Eligible capital for capital adequacy calculation	81 956	84 077	84 066
Risk-weighted assets RWA			
Central government and central banks using standardised approach	676	676	699
Credit institutions, investment companies using standardised approach	333	333	570
Companies using standardised approach	45 798	45 798	39 450
Retail claims using standardised approach	89 770	89 770	86 643
Claims secured by mortgage on real estate using standardised approach	152 665	152 665	142 311
Claims past due using standardised approach	6 111	6 111	5 972
Items subject to particularly high risk using standardised approach	40 874	40 874	29 231
Other assets using standardised approach	11 875	11 875	11 994
Total credit risk and counter-party credit risk	348 102	348 102	316 870
Operational risk using basic indicator approach	36 423	36 423	28 414
Total risk-weighted assets (total risk exposure)	384 525	384 525	345 284
Capital adequacy ratio %	21,31%	21,87%	24,35%
Tier 1 capital ratio %	19,49%	20,04%	22,32%

* Includes profit for Q4 2019, which is audited, but will be added to regulatory Tier 1 capital after shareholders approval of 2019 Annual Report or Financial Supervisory Authority approval.

Requirements to own funds:

Core Tier 1 capital ratio	4.50%	core Tier 1 capital / total risk exposure
Tier 1 capital ratio	6.00%	Tier 1 capital / total risk exposure
Total capital ratio (capital adequacy)	8.00%	total capital / total risk exposure
Systemic risk buffer	1.00%	of total risk exposure
Capital conservation buffer	2.50%	of total risk exposure

By the end of the reporting period, the Group is compliant with all regulative capital requirements. Capital adequacy decrease is caused by growth of loan portfolio and related risk weighted assets.



Consolidated financial statements

Consolidated statement of comprehensive income

EUR thousand	Note	Q1 2020	3 M 2020	Q1 2019	3 M 2019
Interest income calculated using the effective interest method		7 041	7 041	5 113	5 113
Other similar income		734	734	451	451
Interest expense		-1 417	-1 417	-1 064	-1 064
Net interest income	3	6 358	6 358	4 500	4 500
Fee and commission income		892	892	825	825
Fee and commission expense		-371	-371	-273	-273
Net fee and commission income	4	521	521	552	552
Revenue from sale of assets		146	146	100	100
Cost of assets sold		-146	-146	-94	-94
Rental income from investment properties		5	5	13	13
Direct property operating expenses		-17	-17	-15	-15
Net gains/losses from non-financial asset realization		39	39	0	0
Net gains/losses from financial assets measured at fair value		0	0	-7	-7
Revenue from claims handling		128	128	147	147
Other income		83	83	19	19
Other net income		238	238	163	163
Payroll expense		-2 662	-2 662	-2 248	-2 248
Operating expense		-1 175	-1 175	-1 034	-1 034
Depreciation		-605	-605	-388	-388
Total operating expense		-4 442	-4 442	-3 670	-3 670
Net profit before impairment losses on loans and advances		2 675	2 675	1 545	1 545
Impairment losses on loans and advances		-1 214	-1 214	-373	-373
Profit before income tax		1 461	1 461	1 172	1 172
Income tax		0	0	2	2
Net profit for the reporting period	2	1 461	1 461	1 174	1 174
Items that may subsequently be reclassified to income statement:					
Financial assets at fair value through other comprehensive income		-369	-369	87	87
Comprehensive income for the reporting period		1 092	1 092	1 261	1 261
Net profit attributable to:					
Owners of parent company		1 461	1 461	1 174	1 174
Net profit for the reporting period		1 461	1 461	1 174	1 174
Comprehensive income attributable to:					
Owners of parent company		1 092	1 092	1 261	1 261
Comprehensive income for the reporting period		1 092	1 092	1 261	1 261
Basic earnings per share (in euros)		0,02	0,02	0,02	0,02
Diluted earnings per share (in euros)		0,02	0,02	0,02	0,02

Consolidated statement of financial position

EUR thousand	Note	31.03.2020	31.12.2019
Assets			
Cash and cash equivalents	5	119 480	122 295
Debt securities at fair value through other comprehensive income	6	3 737	4 061
Equity instruments at fair value through profit or loss		13	13
Loans and advances to customers	7,8,9,10	504 119	460 460
Other financial assets		1 393	1 263
Assets held for sale		6 732	6 756
Goodwill		6 757	6 757
Right-of-use assets		1 570	1 722
Other property, plant and equipment		2 502	2 504
Intangible assets		4 145	3 712
Investment property		594	594
Other assets		1 635	1 165
Total assets		652 677	611 302
Liabilities			
Customer deposits and loans received	11	547 398	506 531
Lease liabilities		1 575	1 725
Other financial liabilities		3 426	3 462
Other liabilities		2 695	3 169
Subordinated debt		7 111	7 064
Total liabilities		562 205	521 951
Shareholder's equity			
Share capital		60 960	60 960
Share premium		11 797	11 797
Statutory reserve capital		2 526	2 526
Retained earnings		15 302	13 841
Other reserves		-113	227
Total equity		90 472	89 351
Total liabilities and equity		652 677	611 302

Consolidated statement of cash flows

EUR thousand	Note	3 M 2020	3 M 2019
Cash flows from operating activities			
Interest received		7 638	5 535
Interest paid		-1 225	-626
Service fee and commission received		892	825
Service fee and commission paid		-371	-273
Other received income		243	173
Salaries paid		-3 462	-2 858
Other operating expenses paid		-1 175	-1 044
Cash flows from operating activities before the change in assets and liabilities related to operating activities		2 540	1 732
Change in operating assets:			
Loan receivables from customers		-44 713	-22 782
Change of statutory reserve in central bank		-270	-371
Other assets		-602	-648
Change in operating liabilities:			
Change in client deposits and loans received		40 722	13 550
Other liabilities		64	759
Net cash flows from operating activities		-2 259	-7 760
Cash flows from investment activities			
Acquisition of property, plant and equipment		-933	-460
Sale of property, plant and equipment		75	123
Sale and redemption of debt instruments		51	1 594
Total cash flows from investment activities		-807	1 257
Cash flows from financing activities			
Issue of subordinated bonds		0	2 000
Total cash flows from financing activities		0	2 000
Effect of exchange rate fluctuations to cash and cash equivalents		-5	-3
Change in cash and cash equivalents		-3 071	-4 506
Cash and cash equivalents at the beginning of period		118 002	84 797
Cash and cash equivalents at the end of period	5	114 931	80 291
Cash and cash equivalents balance is comprised of:			
		114 931	80 291
Cash on hand		26 551	22 569
Demand deposits in central banks		87 114	54 371
Demand and short-term deposits in credit institutions		1 266	3 351

Consolidated statement of changes in equity

EUR thousand	Share capital	Share premium	Statutory reserve capital	Other reserves	Revaluation reserve	Retained earnings	Total equity
Equity as at 31.12.2018	38 199	175	2 288	103	-154	8 552	49 163
Share options	0	0	0	30	0	0	30
Net profit 01.01. – 31.03.2019	0	0	0	0	0	1 174	1 174
Other comprehensive income 01.01. – 31.03.2019	0	0	0	0	87	0	87
Total comprehensive income	0	0	0	0	87	1 174	1 261
Equity as at 31.03.2019	38 199	175	2 288	133	-67	9 726	50 454
Increase of share capital at the expense of share premium	175	-175	0	0	0	0	0
Contribution to share capital	22 586	11 797	0	0	0	0	34 383
Change in reserves	0	0	238	0	0	-238	0
Share options	0	0	0	93	0	0	93
Net profit 01.04. – 31.12.2019	0	0	0	0	0	4 353	4 353
Other comprehensive income 01.04. – 31.12.2019	0	0	0	0	68	0	68
Total comprehensive income	0	0	0	0	68	5 527	5 682
Equity as at 31.12.2019	60 960	11 797	2 526	226	1	13 841	89 351
Share options	0	0	0	29	0	0	29
Net profit 01.01. – 31.03.2020	0	0	0	0	0	1 461	1 461
Other comprehensive income 01.01. – 31.03.2020	0	0	0	0	-369	0	-369
Total comprehensive income	0	0	0	0	-369	1 461	1 092
Equity as at 31.03.2020	60 960	11 797	2 526	255	-368	15 302	90 472

Notes to consolidated financial statements

Note 1 Accounting principles

The interim report has been prepared in conformity with International Accounting Standard IAS 34 "Interim Financial Reporting" as approved by the EU. The interim report should be read parallel to the Annual Report 2019, prepared in conformity with International Financial Reporting Standards (IFRS).

Subsidiaries are consolidated on a line-by-line basis, eliminating the intercompany transactions, receivables and liabilities, income and expense. The definition of group according to the Regulation (EU) No 575/2013 of the European Parliament and of the Council matches that of IFRS.

All figures in financial statements are in thousands of euros unless noted otherwise.

The accounting principles used in Q1 Interim Report 2020 are generally in conformity with accounting principles used in Annual Report 2019.

Due to the effects of the coronavirus and in accordance with the guidelines of the European Banking Authority, the Bank does not treat all loans with a principal maturity of up to 6 months as restructured loans. Special treatment has been applied in particular to credit products issued to individuals. The principal payment grace period of these loans has not been treated as a significant increase in credit risk and therefore the loans have not been recognized in stage 2 according to IFRS. In addition, the Bank assesses corporate customers payment grace periods and the potential significant increase in credit risk individually depending on the financial strength of the counterparties, the nature of the business and the potential longer-term impact on credit risk.

The Bank's bond portfolio is measured at fair value through other comprehensive income and the market value of bonds has decreased as a result of the crisis. The Bank has estimated that one bond involves a significant increase in credit risk, but the bond has collateral, therefore no discount has been made to the income statement at the expense of other comprehensive income.

Note 2 Operating segments

Operating segments are reported in a manner consistent with the internal reporting provided to the main operating decision-maker. The main decision-maker, responsible for resource distribution and evaluation of the activities of the segments, is the management board of the bank.

The Group divides its business into segments based on both the legal structure and the customer-specific distribution within the Bank. According to the legal structure, the Group has a consumer loan and leasing segment that provides consumer loans to private customers and leasing products to both private and corporate customers, respectively. Consumer financing segment earns interest incomes from lending and fee commissions from issuing hire-purchase cards. Leasing segment earns interest income from lending. At the end of 2019 the new segment insurance brokerage was added, which earns revenues on intermediating insurance contracts.

Due to the Bank's customer-based division, the Group owns corporate banking (legal entities) and retail banking (private individuals) segments. Both segments offer money transferring products and loan products to customers and gather deposits. The segments earn interest income from lending and commissions fees from settlement of payments and bank card transactions.

Segments are the basis for regular monitoring of business results by the Group's management and supervisory boards, and separate financial data are available for the segments. According to the group's structure, the group also divides the corporate banking and retail banking segments into more detailed business lines of loans and everyday banking (deposits, settlements). The Group also uses the division of business lines for planning and budgeting. The Management Board of the Group has been appointed as the chief decision maker for assessing financial allocations and the profitability of business.

Revenue reported by a segment consists of revenue from external customers and additional interest income or interest expense on inter-segment borrowing, which is based on the internal transfer pricing model in the Group and is shown as elimination in the tables below. The Group does not have any customers whose income would account for more than 10% of the respective type of income. All interest income is earned in Estonia. The geographical breakdown of commission fees is shown in Note 4.

Segment profits, Q1 2020, EUR thousand	Corporate banking	Retail banking	Consumer financing	Leasing	Other*	Elimination	Total
Interest income	2 534	1 942	2 942	734	476	-853	7 775
Interest expense	-642	-728	-240	-258	-402	853	-1 417
Net interest income	1 892	1 214	2 702	476	74	0	6 358
Commission income	125	324	406	30	7	0	892
Commission expense	-96	-210	-62	-3	0	0	-371
Net commission income	29	114	344	27	7	0	521
Other net income	39	48	100	54	-3	0	238
Net income	1 960	1 376	3 146	557	78	0	7 117
Total operating expense	-1 037	-1 712	-1 022	-468	-203	0	-4 442
Profit before credit losses and income tax	923	-336	2 124	89	-125	0	2 675
Impairment losses	-214	-198	-612	-190	0	0	-1 214
Income tax expense	0	0	0	0	0	0	0
Net profit	709	-534	1 512	-101	-125	0	1 461

Assets and liabilities as at 31.03.2020, EUR million	Corporate banking	Retail banking	Consumer financing	Leasing	Other*	Elimination	Total
Total assets	217	282	87	88	202	-223	653
Total liabilities	184	250	75	75	201	-223	562

* "Other" includes treasury, subsidiaries Martinoza, Prana Property, Coop Kindlustusmaakler.

Segment profits, Q1 2019, EUR thousand	Corporate banking	Retail banking	Consumer financing	Leasing	Other*	Elimination	Total
Interest income	1 691	1 426	2 184	451	371	-559	5 564
Interest expense	-431	-559	-193	-171	-269	559	-1 064
Net interest income	1 260	867	1 991	280	102	0	4 500
Commission income	180	251	368	8	18	0	825
Commission expense	-86	-123	-62	-2	0	0	-273
Net commission income	94	128	306	6	18	0	552
Other net income	34	31	87	17	-6	0	163
Net income	1 388	1 026	2 384	303	114	0	5 215
Total operating expense	-856	-1 415	-905	-352	-142	0	-3 670
Profit before credit losses and income tax	532	-389	1 479	-49	-28	0	1 545
Impairment losses	-102	95	-282	-84	0	0	-373
Income tax expense	1	1	0	0	0	0	2
Net profit	431	-293	1 197	-133	-28	0	1 174

Assets and liabilities as at 31.03.2019, EUR million	Corporate banking	Retail banking	Consumer financing	Leasing	Other*	Elimination	Total
Total assets	142	208	69	56	118	-128	465
Total liabilities	125	189	62	50	117	-128	415

* "Other" includes treasury, subsidiaries Martinoza and Prana Property

Note 3 Net interest income

Interest income	Q1 2020	3 M 2020	Q1 2019	3 M 2019
Interest income calculated using the effective interest method:				
Consumer loans and hire-purchase loans	2 942	2 942	2 183	2 183
Loans to entities	2 339	2 339	1 523	1 523
Loans to private individuals	1 720	1 720	1 297	1 297
Leasing	38	38	80	80
Bonds	1	1	29	29
Interest income on liabilities	1	1	1	1
Other similar interest income:				
Leasing	734	734	451	451
Total	7 775	7 775	5 564	5 564
Customer deposits and loans received	-1 213	-1 213	-898	-898
Subordinated debt	-124	-124	-86	-86
Interest expense on assets	-75	-75	-75	-75
Lease liabilities	-5	-5	-5	-5
Total	-1 417	-1 417	-1 064	-1 064
Net interest income	6 358	6 358	4 500	4 500

Note 4 Net fee and commission income

Fee and commission income	Q1 2020	3 M 2020	Q1 2019	3 M 2019
Fees on card transactions	322	322	279	279
Monthly fees on cards	225	225	215	215
Account opening and management fees	183	183	144	144
Bank transfer fees	65	65	101	101
Gains from foreign exchange transactions	14	14	35	35
Other fee and commission income	83	83	51	51
Total	892	892	825	825
Charges on card transactions	-260	-260	-172	-172
Bank transfer fees	-50	-50	-45	-45
Other fee and commission expense	-61	-61	-56	-56
Total	-371	-371	-273	-273
Net fee and commission income	521	521	552	552

In Q1 2020, the Group earned 89% of fee and commission income from Estonian residents and 11% from residents of other countries (the most of customers are residents of EU countries); in Q4 2019, 89% of fee and commission income was earned from Estonian residents and 11% from residents of other countries.

Note 5 Cash and cash equivalents

	31.03.2020	31.12.2019
Cash	26 551	21 531
Mandatory reserve at the central bank *	4 163	3 893
Demand deposits at central bank	87 101	94 019
Demand deposits at credit institutions	1 266	2 452
Term deposits at credit institutions *	399	400
Total **	119 480	122 295

* Not included in cash and cash equivalents in the consolidated statement of cash flows.

** Negative interest in the amount of 13 thousand euros included in the "Total" are not included in cash and cash equivalents in the consolidated statement of cash flows.

Note 6 Debt securities at fair value through other comprehensive income

	31.03.2020	31.12.2019
Government debt securities	1 352	1 398
Debt securities of other non-financial companies	2 385	2 663
Total	3 737	4 061

Note 7 Loans and advances to customers

	31.03.2020	31.12.2019
Total receivables from private individuals	292 907	268 329
incl. consumers loans	64 269	62 218
incl. lease financing	28 922	26 424
incl. mortgage loans and other loans	199 716	179 687
Total receivables from legal entities	217 487	197 471
incl. lease financing	41 594	38 127
incl. other loans to legal entities	175 893	159 344
Total receivables	510 394	465 800
Loss allowances of loans and advances	-6 275	-5 340
Total	504 119	460 460

Note 8 Loss allowances of loans and advances

	31.03.2020	31.12.2019
Balance at the beginning of the reporting period	-5 340	-3 838
Allowances during the reporting period	-1 286	-2 460
Derecognized during reporting period	351	958
Balance of allowance at the end of the reporting period	-6 275	-5 340

Note 9 Allocation of past due loans

	31.03.2020			31.12.2019		
	Unsecured loans to private individuals	Secured loans to private individuals	Loans to legal entities	Unsecured loans to private individuals	Secured loans to private individuals	Loans to legal entities
1-30 days	3 900	5 555	11 874	3 796	4 993	6 328
31-60 days	974	1 133	2 945	918	568	961
61-90 days	539	325	568	516	305	333
over 90 days	1 461	444	5 206	1 133	400	5 138
Total	6 874	7 457	20 593	6 363	6 266	12 760

Note 10 Financial assets and liabilities by residual maturity

Undiscounted cash flows by residual maturity

31.03.2020	Up to 3 months	3-12 months	1-5 years	Over 5 years	Total
Assets					
Cash and cash equivalents	119 081	399	0	0	119 480
Debt securities at fair value	0	0	3 737	0	3 737
Equity instruments	0	0	0	13	13
Loans and advances to customers	43 689	80 085	307 219	215 457	646 450
Other financial assets	1 073	0	0	320	1 393
Total financial assets	163 843	80 484	310 956	215 790	771 073
Liabilities					
Customer deposits and loans received	223 760	217 916	94 420	12 051	548 147
Lease liabilities	159	475	904	37	1 575
Other financial liabilities	3 283	143	0	0	3 426
Subordinated debt	235	331	1 985	8 573	11 124
Total financial liabilities	227 437	218 865	97 309	20 661	564 272
Off-balance sheet liabilities					
Undrawn lines of credit and overdraft facilities	45 557	0	0	0	45 557
Financial guarantees	4 798	0	0	0	4 798
Total on-balance / off-balance-sheet liabilities	277 792	218 865	97 309	20 661	614 627
Duration gap of financial assets and financial liabilities	-113 949	-138 381	213 647	195 129	156 446

31.12.2019	Up to 3 months	3-12 months	1-5 years	Over 5 years	Total
Assets					
Cash and cash equivalents	121 893	400	0	0	122 293
Debt securities at fair value	0	0	4 061	0	4 061
Equity instruments	0	0	0	13	13
Loans and advances to customers	39 180	85 284	272 935	193 242	590 641
Other financial assets	1 263	0	0	314	1 577
Total financial assets	162 336	85 684	276 996	193 569	718 585
Liabilities					
Customer deposits and loans received	220 608	184 616	91 986	16 786	513 996
Lease liabilities	157	472	1 090	41	1 760
Other financial liabilities	3 658	24	0	0	3 682
Subordinated debt	149	374	1 985	8 653	11 161
Total financial liabilities	224 572	185 486	95 061	25 480	530 599
Off-balance sheet liabilities					
Undrawn lines of credit and overdraft facilities	38 414	0	0	0	38 414
Financial guarantees	4 161	0	0	0	4 161
Total on-balance / off-balance-sheet liabilities	267 037	185 486	95 061	25 480	573 064
Duration gap of financial assets and financial liabilities	-104 811	-99 802	181 935	168 089	145 411

Note 11 Customer deposits and loans received

Due to customers	31.03.2020	31.12.2019
Private individuals	373 540	338 137
Legal entities	171 157	165 693
Credit institutions	2 701	2 701
Total	547 398	506 531
Demand deposits	166 274	152 189
Term deposits	354 920	327 431
Issued debt securities	14 111	14 103
Special purpose loans	12 093	12 808
Total	547 398	506 531

Note 12 Contingent liabilities

	31.03.2020	31.12.2019
Financial guarantees	4 798	4 161
Credit lines and overdrafts	45 557	38 414
Total	50 355	42 575

Note 13 Related parties

Related parties are:

- a shareholder of significant influence and companies that are part of its group;
- management of the group: i.e. members of the Management Board and the Supervisory Board of parent company, head of internal audit and entities controlled by them;
- individuals, who have equal economic interest as management, and entities associated to them.

The terms of the loans issued to related parties do not differ from the loans issued to other customers regarding interest rates. Transactions with related parties are based on the price list and/or are carried out at market value. Maximum termination benefits payable to members of the management board on a contingent basis is 175 thousand euros (31.12.2019: the same).

Balances	31.03.2020	31.12.2019
Shareholders:		
Loans	62	58
Deposits	1 066	275
Members of the Management Board and Supervisory Board, and persons and entities associated with them:		
Loans	66	167
Deposits	1 065	2 736

Transactions	31.03.2020	31.12.2019
Shareholders:		
Interest expense	1	1
Members of the Management Board and Supervisory Board, and persons and entities associated with them:		
Interest income of the reporting period	0	3
Interest expense of the reporting period	0	10
Other goods and services sold	1	2
Other goods and services purchased	0	23
Compensation paid to members of the Management Board and Supervisory Board	250	537

Note 14 Basic earnings and diluted earnings per share

In order to calculate basic earnings per share, net profit attributable to owners of the parent has been divided by the weighted average number of shares issued. Diluted earnings per share comes from the share options granted to key employees.

	Q1 2020	3 M 2020	Q1 2019	3 M 2019
Profit attributable to the owners of the parent (in th. euros)	1 461	1 461	1 174	1 174
Weighted average number of shares (in th. of units)	89 456	89 456	58 385	58 385
Basic earnings per share (euros)	0,02	0,02	0,02	0,02
Adjustments for calculation of diluted earnings per share – share options (in th. of units)	1 957	1 957	1 980	1 980
Weighted average number of shares used for calculating the diluted earnings per share (in th. of units)	91 413	91 413	60 365	60 365
Diluted earnings per share (euros)	0,02	0,02	0,02	0,02

Shareholders, Supervisory Board and Management Board of Coop Pank AS

As at 31.03.2020 shareholders with holding over 5% are:

Coop Investeeringud OÜ	25,31%
Andres Sonn	9,40%
CM Capital OÜ	6,89%

In addition, the member cooperatives of Coop Eesti Keskühistu hold the total of 18,29% of the total amount of shares, however, separately none of them holds over 5%.

Members of Supervisory Board hold 54 thousand shares of Coop Pank and Members of Management Board hold 55 thousand shares of Coop Pank, which in total accounts for 0,12% of the total amount of shares.

Chairman of the Supervisory Board: Jaanus Vihand

Members of the Supervisory Board: Priit Põldoja, Jaan Marjundi, Roman Provotorov, Märt Meerits

Chairman of the Management Board: Margus Rink

Members of the Management Board: Hans Pajoma, Kerli Lõhmus, Heikko Mäe

Statement of the Management Board of Coop Pank AS

The Management Board of Coop Pank is of the opinion, that information in this interim report, consisting of the management report and financial reports, is in conformity with requirements to interim reports and gives a true and fair view of the financial condition and economic results of Coop Pank Group, the presented data and additional information is true and comprehensive. Current interim report is not audited.

20.04.2020

Margus Rink
Chairman of the Management Board

Hans Pajoma
Member of the Management Board

Kerli Lõhmus
Member of the Management Board

Heikko Mäe
Member of the Management Board

Contacts

669 0966

klienditugi@coopank.ee
www.coopank.ee

coop | Pank